

# California Citrus Pre-clearance Program

## Program Benefit

- ❖ Expedited Clearance in Australia
- ❖ Rapid Pest Identification
- ❖ Reduced Fumigations
- ❖ Options/Control
  - Redirect
  - Re-inspect
- ❖ Keep Markets Open

# California Citrus Pre-clearance Program

## What the Work Plan is Not

- ❖ Easy
- ❖ Inexpensive
- ❖ More forgiving than an inspection in Australia

# California Citrus Pre-clearance Program

- ❖ The Work Plan is negotiated between USDA and AQIS
- ❖ AQIS has always been demanding on
  - Process
  - Paperwork
  - Sanitation
- ❖ AQIS is becoming more demanding –
- ❖ Rules, requirements to give AQIS **Confidence** in sample, integrity of the load

# Confidence

- ❖ For both your company and the industry – building confidence is critical
- ❖ We can't control AQIS approach to pre-clearance, but we can control our attention to detail and compliance
- ❖ Attention to detail gives AQIS **Confidence** in sample, integrity of the load.
- ❖ The more we build confidence in the program, the stronger our negotiating position.

# California Citrus Pre-clearance Program

- Process
  - Understand the Work Plan
  - Have procedures in place to comply
  - Have safeguards to maintain integrity of the load
- Paperwork
  - Attention to detail
  - Clean accurate NOIs
  - NOIs and Phytos must match exactly on arrival
- Sanitation
  - In the operation; fruit path
  - In the inspection area
  - Inspection area safe from external infestation

# California Citrus Pre-clearance Program

- Volume History

	2005-06	2006-07	2007-08	2008-09	2009-10
Total Volume - 12/31	124,788	310,058	222,123	196,541	382,711
Total Volume - EOY	477,925	400,681	929,674	496,780	831,321

# California Citrus Pre-clearance Program

- Volume by Variety

Volume By Variety	2005-06	2006-07	2007-08	2008-09	2009-10
Navels	382,286	272,399	727,420	328,123	561,489
Lemons	11,187	89,041	74,254	88,372	136,185
Clementines	52,566 <sup>1</sup>	25,992	26,272	9,888	64,008
Mandarins			77,167	53,603	47,400
Grapefruit	6,404	11,333	22,423	12,978	19,404
Pummelos					2,331
Minneolas			576	1,260	252
Tangelos			288	864	252
Blood Orange		1,916	1,274	936	
Moros				756	
Misc Other Varieites	25,482 <sup>2</sup>				
	477,925	400,681	929,674	496,780	831,321

# California Citrus Pre-clearance Program

## Program Expenses

- ❖ AQIS expenses are paid by the importers
- ❖ Scheduling and number of inspectors is determined by importers
- ❖ Coordination, data reporting and logistics paid by the shippers

# California Citrus Pre-clearance Program

Week Beginning (Monday)	November				December				January				February				March				April			
	11/2	11/9	11/16	11/23	11/30	12/7	12/14	12/21	12/28	1/4	1/11	1/18	1/25	2/1	2/8	2/15	2/22	3/1	3/8	3/15	3/22	3/29	4/5	4/12
Inspector 1 - Desert	11/1 - 12/22																							
Inspector 2 -		11/2 - 12/22																						
Inspector 3			11/22 - 12/22																					
Inspector 4										1/3 - 2/13														
Inspector 5										1/3 - 2/13														
Inspector 6													2/11 - 3/25											
Inspector 7													2/11 - 3/25											
Inspector 8																		3/22 - 4/16						
Number of Inspectors on duty	1	1	2	3	3	3	3	0	0	2	2	2	2	2	2	2	2	2	2	2	1	1	1	1

# California Citrus Pre-clearance Program

## Registration Certification Process

- ❖ Register with CCQC
- ❖ Information Packet from Program Coordinator
- ❖ Attend Workshop
- ❖ Preliminary USDA Walkthrough
- ❖ Final USDA and AQIS Approval

# Workshops Are Critical

- ❖ Packers who come into the program late have great difficulty with the requirements of the program
- ❖ May not represent the industry in a positive way
- ❖ If there is any chance you will participate in the program, attend the workshops and make sure personnel that will be involved in then program

# California Citrus Pre-clearance Program

## Issues in 2009 - 10

- ❖ ACP Protocol; late start, pre-inspection, documentation of moving fruit from QZ to non-QZ counties
- ❖ Bean Thrips Finds
- ❖ Late registrations
- ❖ Logistics
- ❖ Total Volume
- ❖ Pest Lists

# Bean Thrips Finds

<b>Bean Thrips - Finds</b>	<b>2008-09</b>	<b>2009-10</b>
<b>Pre-clearance Finds</b>	<b>18</b>	<b>38</b>
<b>Total Inspections</b>	<b>176</b>	<b>294</b>
	<b>10%</b>	<b>13%</b>
<b>On Arrival finds</b>	<b>33</b>	<b>0</b>
<b><u>By Month</u></b>		
<b>November</b>	<b>4</b>	<b>4</b>
<b>December</b>	<b>4</b>	<b>14</b>
<b>January</b>	<b>7</b>	<b>14</b>
<b>February</b>	<b>2</b>	<b>5</b>
<b>March</b>	<b>1</b>	<b>1</b>

# Logistical Issues

- ❖ Program Start Date
- ❖ Christmas Hiatus
- ❖ Thanksgiving Week
- ❖ Geography
- ❖ AQIS Imposed Driving Limits
- ❖ Pest Identification

# California Citrus Pre-clearance Program

- Typical Problems
  - Understanding the Work Plan
  - Shipping personnel informed about Work Plan
  - Scheduling and Readiness, Staging
  - Lot numbers and pallet tags
  - NOIs completed accurately
    - Accurate and Complete at time of inspection
    - No Cross-outs or scribbles