

Australia Preclearance Program

Why its important; why its important to do it right.

- ❖ Keep Markets Open
- ❖ Foundation to resolve issues – ACP
- ❖ Confidence in the integrity of the program
- ❖ Confidence in your operation

Confidence

- ❖ For both your company and the industry – building confidence is critical
- ❖ We can't control AQIS approach to pre-clearance, but we can control our attention to detail and compliance
- ❖ Attention to detail gives AQIS **Confidence** in sample, integrity of the load.
- ❖ The more we build confidence in the program, the stronger our negotiating position.

California Citrus Pre-clearance Program

Program Benefit

- ❖ Expedited Clearance in Australia
- ❖ Rapid Pest Identification
- ❖ Reduced Fumigations
- ❖ Options/Control
 - Redirect
 - Re-inspect
- ❖ Keep Markets Open

California Citrus Pre-clearance Program

What the Work Plan is Not

- ❖ Easy
- ❖ Inexpensive
- ❖ More forgiving than an inspection in Australia

California Citrus Pre-clearance Program

- ❖ The Work Plan is negotiated between USDA and AQIS
- ❖ AQIS has always been demanding on
 - Process
 - Paperwork
 - Sanitation
- ❖ AQIS is becoming more demanding –
- ❖ Rules, requirements to give AQIS **Confidence** in sample, integrity of the load

California Citrus Pre-clearance Program

- Process
 - Understand the Work Plan
 - Have procedures in place to comply
 - Have safeguards to maintain integrity of the load
- Paperwork
 - Attention to detail
 - Clean accurate NOIs
 - NOIs and Phytos must match exactly on arrival
- Sanitation
 - In the operation; fruit path
 - In the inspection area
 - Inspection area safe from external infestation

California Citrus Pre-clearance Program

- Volume History

	2005-06	2006-07	2007-08	2008-09	2009-10
Total Volume - 12/31	124,788	310,058	222,123	196,541	382,711
Total Volume - EOY	477,925	400,681	929,674	496,780	831,321

California Citrus Pre-clearance Program

- Volume by Variety

Volume By Variety	2005-06	2006-07	2007-08	2008-09	2009-10
Navels	382,286	272,399	727,420	328,123	561,489
Lemons	11,187	89,041	74,254	88,372	136,185
Clementines	52,566 ¹	25,992	26,272	9,888	64,008
Mandarins			77,167	53,603	47,400
Grapefruit	6,404	11,333	22,423	12,978	19,404
Pummelos					2,331
Minneolas			576	1,260	252
Tangelos			288	864	252
Blood Orange		1,916	1,274	936	
Moros				756	
Misc Other Varieites	25,482 ²				
	477,925	400,681	929,674	496,780	831,321

California Citrus Pre-clearance Program

Program Expenses

- ❖ AQIS expenses are paid by the importers
- ❖ Scheduling and number of inspectors is determined by importers
- ❖ Coordination, data reporting and logistics paid by the shippers

California Citrus Pre-clearance Program

Registration Certification Process

- ❖ Register with CCQC
- ❖ Information Packet from Program Coordinator
- ❖ Attend Workshop
- ❖ Preliminary USDA Walkthrough
- ❖ Final USDA and AQIS Approval

Registration Packet

- ❖ Work Plan
- ❖ RFI Procedure
- ❖ Tips and suggestions
- ❖ Excel Files
 - RFI Form
 - NOI Form
 - Sign Kit and Labels

Requesting an Inspection

- ❖ Send request as soon as you know you have a load.
- ❖ No later than 12:00 noon the day before you need the inspection
- ❖ Requests must be emailed to citrusexports@sbcglobal.net
- ❖ We can accept a fax RFI
- ❖ We will not schedule an inspection without a fax or email request

Requesting an Inspection

- ❖ RFI Form must be fully completed
- ❖ Importer information must be provided
- ❖ Day and Time of Inspections
- ❖ Shipping Date
- ❖ Most efficient routing will be used

Requesting an Inspection

The RFI Form

- ❖ RFI Number
- ❖ Shipping Date
- ❖ ACP Quarantine Area
- ❖ Confirmation

California Citrus Pre-Clearance Program
Request for Pre-clearance Inspection for Australia

Send to Program Coordinator at: citrusexports@sbcglobal.net

RFI Number: _____

Date: _____

COMPANY NAME: _____

CONTACT NAME: _____

PHONE NUMBER: _____

FAX NUMBER: _____

e-mail: _____

PRE-CLEARANCE INSPECTION

Inspection Date and Time: _____

Inspection Site: _____

Address: _____

City, County: _____

SHIPPING DATE AND TIME

Pack-out Deadline: _____

QUANTITY TO BE INSPECTED

Variety: _____

Number of Boxes: _____

Importer _____

Variety: _____

Number of Boxes: _____

Importer _____

IF FRUIT COMES FROM A QUARATINE AREA

Number of Grower Lots: _____

Location _____

Request for AQIS Inspection must be received by the Program Coordinator via e-mail no later than **12:00 noon the day prior** to the date of the inspection requested.

Program Coordinator will e-mail a confirmation of receipt of the RFI to the participant and provide participant with a schedule by 5:00 p.m. If the participant does not receive confirmation by **4:00 p.m.**, call the Program Coordinator immediately at **831.662.9620**

California Citrus Pre-clearance Program

- Submit an RFI for each inspection you want.
- For efficient scheduling we will not be able to schedule multiple inspections for each shipper.
- Multiple orders can be combined into one NOI and one inspection.
- A phyto certificate is written for each order or consignment.
- Make a copy of the NOI to go with the phyto for each individual order.

Be Ready for the Inspection

- ❖ Paperwork (NOI) ready and accurate
- ❖ People ready to help with the inspection
- ❖ Load staged to verify NOI
- ❖ Help with repacking
- ❖ Inspection Receipts
- ❖ Maintain product segregation

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Inspection Receipts

- ❖ Information is accurate
- ❖ Importers are identified
- ❖ Signed by authorized rep
- ❖ Keep on file with NOIs

California Citrus Pre-Clearance Program			
Inspection Receipt			
Date:	RFI #:	NOI #:	
10/28/10	DC102810	DR007	
Shipper:			
DAVE'S Citrus			
Location:			
BAKERSTFIELD			
Pass:	Fail:	Reason:	
<input checked="" type="checkbox"/>	<input type="checkbox"/>		
Volume by Variety:			
Navels	2500	Mandarins	_____
Lemons	750	Clementines	_____
Grapefruit	_____	Other	_____
Volume by Importer		Volume by Importer	
Woolworths 2000		FPG 1250	
Inspector:			
Dave Logg			
Accepted by:			
Company Representative			
Notes:			
Inspection Fee:			

white-company copy canary-AQIS copy pink-billing copy goldenrod-file copy

Re-inspections

If an load fails inspection or is held for pest identification

- ❖ The NOI submitted is failed; The Packer must present a new NOI
- ❖ The grower lot with the offending pest find must be removed from the inspection lot
- ❖ A new 600 fruit sample is taken
- ❖ Re-inspection may be done before the AQIS goes on to next job

California Citrus Pre-clearance Program

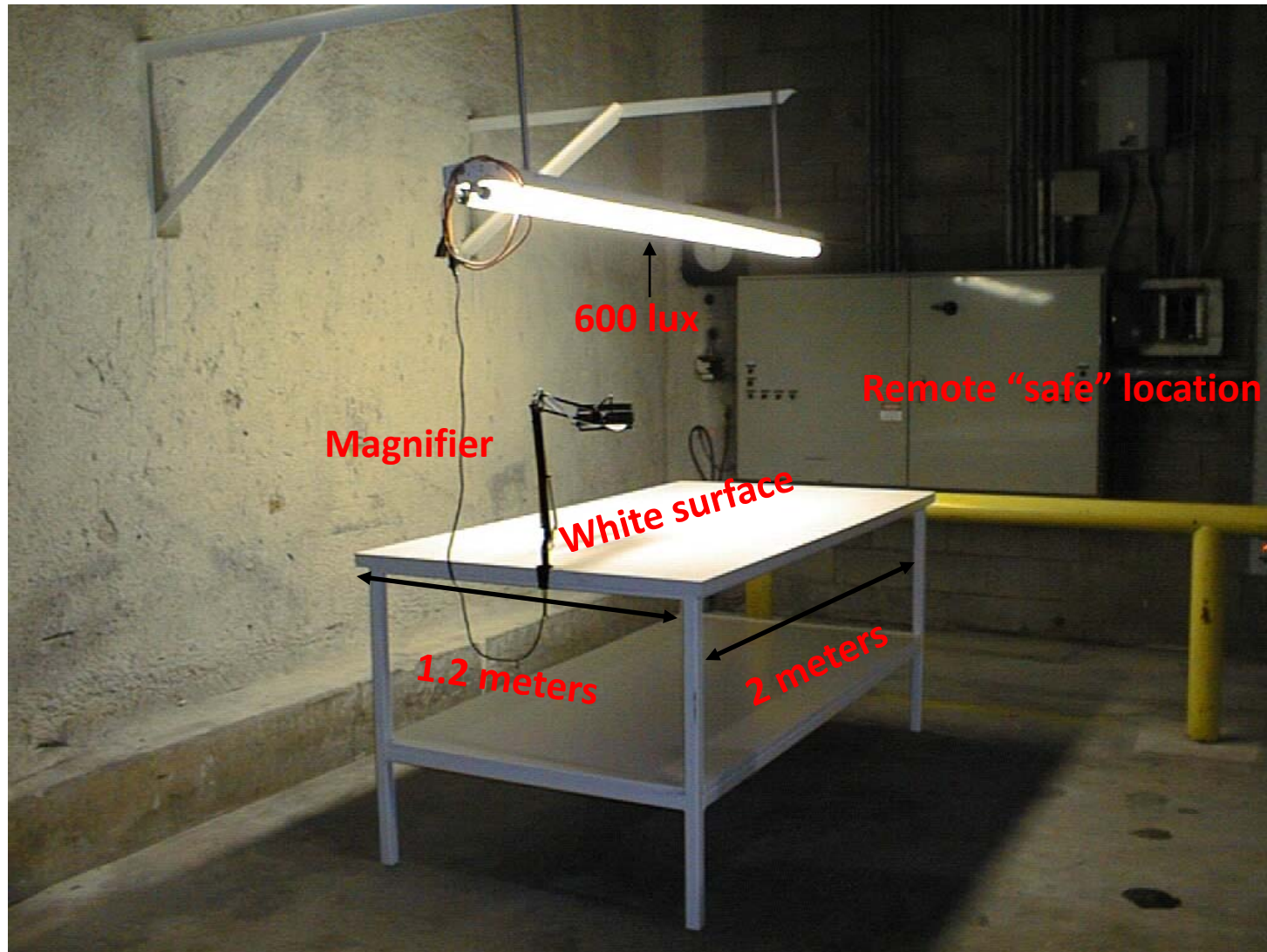
Pest Identification

- ❖ Specimen in sealed veil and envelope
- ❖ Delivered to County pest identifier
- ❖ Usually same day

Typical Problems

- ❖ Understanding the Work Plan
- ❖ Shipping personnel informed about Work Plan
- ❖ Scheduling and Readiness, Staging
- ❖ Lot numbers and pallet tags
- ❖ NOIs completed accurately
 - Accurate and Complete at time of inspection
 - No Cross-outs or scribbles

AQIS Inspection Area



California Citrus Pre-clearance Program

8 Point Plan and Bean Thrips

- ❖ 8 Point Plan is designed to intercept BT before product is presented for inspection
- ❖ Stresses cutting fruit in field and at packing house
- ❖ Take cutting seriously
- ❖ Trapping and field sanitation
- ❖ Post-harvest treatment

Bean Thrips Finds

Bean Thrips - Finds	2008-09	2009-10
Pre-clearance Finds	18	38
Total Inspections	176	294
	10%	13%
On Arrival finds	33	0
<u>By Month</u>		
November	4	4
December	4	14
January	7	14
February	2	5
March	1	1

Citrus Pre-clearance Program

Issues in 2010 - 11

- ❖ ACP Protocol;
 - ❖ pre-inspection,
 - ❖ moving fruit from QZ to non-QZ counties
 - ❖ Definition of grower lots
- ❖ Late registrations
- ❖ Logistics
- ❖ Total Volume
- ❖ Pest Lists

Logistical Issues

- ❖ Peak Shipping Days
- ❖ Program Start Date
- ❖ Christmas Hiatus
- ❖ Thanksgiving Week
- ❖ Geography
- ❖ AQIS Imposed Driving Limits
- ❖ Pest Identification

California Citrus Pre-clearance Program

In Summary

- Process, Paperwork, Sanitation
- Pallet Tags, Lot Numbers, Phytos
- RFI Procedures
- Communications
- Patience and Cooperation